

COMETA VILLAS

1. Validity:

This price quotation is valid from September 1st, 2025 until October 31st, 2026

2. Room rate

Market: Worldwide

Currency: VND

Rate basis: per Villa per night

a. Room rate:

Apply for 02 adults and 01 children under 6 years old in the Villa one bedroom and the villa two bedroom; 04 adults and 01 children under 6 years old.

Villa type	No. of Rooms	Room size	Room rate	Extra bed
Half board package One bedroom pool villa	01	110 m2	4.550.000	1.050 000
Half board package Two bedroom pool villa	01	160 m2	8100 000 vnd	1.050 000

b. Compulsory dinners:

Compulsory Dinner	Surcharge amount per person per meal (VAT included)		
	Adult	Children from 6 to 11 years old	Children under 6 years old
December 24th, 2025	1.850.000	1.200.000	Free of charge
December 31st, 2025	1 850.000	1.200.000	

c. Holidays and peak periods surcharge

Holidays	Dates	Surcharges
Lunar New Year	17,18,19, 20/02/2026	10% on contract rate
Reunification Day International Workers' Day	30/04/2026 01/05/2026	10% on contract rate
Hung Kings Commemoration Day	26/04/2026	10% on contract rate
Vietnamese National Day	01 & 02/09/2026	10% on contract rate

Room rate inclusions :

- Breakfast and Dinner is included in package
- Welcome drinks upon arrival
- Daily fresh fruit in the room
- Dedicated villa host services throughout the stay
- Private Plunge pool in each villa
- Complimentary cultural immersion activities:
 - + Traditional dance show at evening
 - + Cycling around the villages and valley
- Complimentary herbal foot bath
- Complimentary afternoon tea
- Daily turndown service
- Complimentary Wi-fi access in the room and throughout the property
- Tax and service charge

Room type	Maximum occupancy
One bedroom pool villa	03 adults and 1 kid under 6 years old OR 02 adults and 02 children under 12 years old
Two bedroom pool villa	04 adults and 02 children (extra bed upon on request) or 06 Adults

Children and extra person surcharges:

- Children less than 06 years old, sharing parents' room and utilizing the existing bedding (up to 01 child): Free of charge
- For each Villa an extra bed will be required for the second child and the third adult
- Children from 06 to 11 years old sharing parent's bed (up to 01 child/bed): 500.000 vnd/ night
- Children from 06 to 11 years old sleeping in an extra bed: 950 000 vnd /night
- Children from 12 years old and above: considered as adults and sleeping in an extra bed: 1.050.000/night
- Maximum occupancy per single bed is 01 children or 01 adult
- The child's age is based on year of birth, not by date of birth

Meal rate:

Type	Rates	Notes
Set menu	525 000 vnd/ pax	- 30% discount for children from 6 to 11 years old - Price per pax - Minimum 02 pax order 01 set menu - VAT included
Breakfast	included	

- All room rates quoted in Vietnam Dong per room, per night, for single and double occupancy and are net (VAT included), non-commissionable
- The above rates are not to be offered, distributed, or resold directly on the internet or website.
- The above rates can only be offered as a part of a package and other services.
- No above-mentioned rates can be published or presented to a third party independently.
- Cut-off date: 14 days for booking.

3. Booking Procedure:

The Operator must request any bookings at Cometa Villas in writing directly with the Villa manager before the Individual Leisure Customer's arrival date. Booking requests are compulsory and must be in line with all conditions mentioned in this Contract.

Reservations should not be considered as confirmed until the Operator receives confirmation in writing from the Villa management.

Telephone/Zalo, whatsapp... availability checks other than email are not considered as a commitment for the reservation. Cometa villas is not required to provide verbal confirmations of availability.



Sales/Reservation contacts:

Cometas Villas

Hotline: (+84) 356 073162

Email: hangnga@rutasvietnam.viajes

A reservation will only be acknowledged and confirmed once a confirmation number and booking code are issued by Comata Villas.

4. Check-in/ Check-out:

Check-in - Check-out standard time:

Check-in time: From 2:00 PM

Check-out time: Before 12:00 PM

Early check-in or late check-out must be received in advance. It is also subject to room availability and will be charged.

- *Early check-in before 2.00 p.m.: 50% of the applicable room rate*
- *Early check-in before 8.00 a.m.: 100% of the applicable room rate*
- *Late check-out before 6.00 p.m.: 50% of the applicable room rate*
- *Late check out after 6.00 p.m.: 100% of the applicable room rate*

NOTE:

100% of the applicable room rate will be applied for early check-in and late check-out in high seasons: March, April, July, August, October, November, and from December 20th, 2025 to January 15th, 2026

5. Payment policy:

Cometa Villas requires full payment of 14 days for FIT bookings and 30, 45, or 60 days for GIT bookings before the arrival of guests to guarantee a reservation. The Company bears all bank charges.

With last-minute bookings, reservations are considered as confirmed only when The Retreat has received full prepayment for the booking(s) before the guest's arrival date.

With any delay in payment, The Retreat reserves its right to release all rooms held without notification, unless separate written agreements have been made between The Retreat and The Company.

Bank account details:

VAT ACCOUNT	NO VAT ACCOUNT
	<i>Number of bank account : 0825242626</i> <i>Name of holder bank account: DINH THI HANG NGA</i> <i>Name of bank : SHB bank</i>

6 Cancellation policy:

All cancellations must be made in writing, and receipt must be acknowledged in writing for cancellation to be confirmed and definite. Proof of cancellation must be presented as an acknowledgment letter if a question arises regarding cancellation validity.

Cometa Villas reserves its absolute right to apply an ad-hoc cancellation policy in case of special government events or as requested by the local authority. We reserve the right to release the room(s) without prior notice if the Company breaches any conditions in this contract.

Cancellations will not be accepted until they have been confirmed by Cometa Villas by email within 24 hours

Cancellation and amendments charge

details:

Cancellation and amendment are applied for both B2C and B2B guests. Please check more details below

Validity	Penalty		
	Less than 04 rooms	From 04 to 07 rooms	From 08 to 13 rooms

From 60 to 45 days prior to arrival date	0%	0%	20%
From 45 to 30 days prior to arrival date	0%	30%	50%
From 30 to 15 days prior to arrival date	0%	75%	100%
From 14 to 8 days prior to arrival date	The first night room charge	100%	100%
From 7 days to the arrival date	100%	100%	100%

6.1 Meals and other services:

- Before 48 hours: No charge
- Within 48 hours or No show: Full charge will be applied

COMETA
VILLAS